

**Position Title:** Donor Relations Advocate Ontario

**Location:** Ontario

**Job Type:** Fractional with opportunity for full time based on results and organizational needs

**About GiveWise Foundation Canada:** GiveWise Foundation Canada is a forward-thinking charity committed to revolutionizing the way people engage with giving and philanthropy. We provide an innovative online platform and customized solutions that streamline the process of giving, making it more efficient, impactful, and rewarding for donors and the communities they support.

**Role Overview:** The Donor Relations Advocate Ontario is a pivotal role responsible for establishing and expanding our presence within designated geographical areas. This position requires an enthusiastic, self-motivated individual deeply embedded within their community and beyond and networked with high-net-worth individuals, business owners, wealth managers and organizations involved in philanthropy. We seek an individual capable of building upon our concept, taking ownership, while benefiting from the infrastructure and strong support provided by our team for endeavors.

**Key Responsibilities:**

- Develop and execute a growth plan to introduce GiveWise to the assigned geographical area, targeting local communities, religious institutions, businesses, and high net worth individuals.
- Build and nurture relationships with potential donors, key stakeholders, and community influencers to promote GiveWise's mission and vision.
- Build and foster trust with key Financial Professionals – Financial Advisors, Tax Accountants, Tax Lawyers and Notaries involved with Estate Planning.
- Present and advocate for GiveWise's software and systems as a solution for highly cost effective and efficient giving, emphasizing its benefits and impact on simplifying tax receipt collection and enhancing the overall giving experience.
- Attend strategic events, conferences and gathering within the geographical area to represent GiveWise and network with potential partners, donors and influencers.
- Organize and host informational sessions, workshops, or events to educate and engage the local community about GiveWise's platform and its advantages.
- Collaborate with the marketing and communications team to amplify outreach efforts through various channels, including social media, local media, and partnerships.

- Facilitate and negotiate sponsorships or partnerships with relevant organizations to increase brand visibility and awareness.
- Provide regular updates, reports, and feedback to the management team regarding progress, challenges, and opportunities within the assigned geographical area.

**Qualifications and Skills:**

- Generous in life practice, passionate about philanthropy, community engagement, and making a positive social impact.
- Strong connections within the designated geographical area, particularly with high-net-worth individuals, community leaders, and potential donor circles.
- Exceptional communication, networking, and presentation skills.
- Self-driven and results-oriented with the ability to work independently and remotely.
- Previous experience in sales, fundraising, community engagement, or similar roles is preferred.
- Understanding of tax receipting and charitable giving practices is an asset.

**Remuneration:** \$30,000 - \$40,000 annually based on .5 plus performance-based incentives.

GiveWise Foundation Canada is dedicated to creating an inclusive and accessible workplace that values diverse perspectives and contributions. We foster an environment where everyone feels respected, supported, and empowered to be their authentic selves. We believe diversity strengthens our organization, driving innovation and better community outcomes.

**Application Process:** Interested candidates should submit a resume and cover letter outlining their relevant experience and why they believe they are a suitable candidate for this position.

*Note: This job description is indicative and subject to customization based on specific geographical requirements and organizational needs.*

Give With Confidence



For more information please contact

[Tammy.kyte@givewise.ca](mailto:Tammy.kyte@givewise.ca)

(604) 302-1760

givewise.ca